

UiPath

Delivering UiPath's European largest professional services delivery programme

Teams
Delivery

Product
Programme
Management

The brief

We have a scope of work from our client, a large manufacturing business in Saudi Arabia, with tight deadlines and even tighter budgets. We need delivery support to ensure we deliver on the scope so we can develop a lasting, trusted relationship with the client.

What we did

We started with the existing scope of work and we:

- Assessed it for viability against expectations and requirements
- Adjusted the scope and secured buy-in from the client on the amends
- Reset timings and outcomes according to the new scope
- Forensically assessed the programme and course corrected as it deployed

Outcomes

Our programme management identified and delivered four things:

1. The speed with which basic operations could be automated successfully
2. Directing the project to deliver automated processes in line with the client vision and requirements
3. Co-ordination of project activities across client, UiPath and 3rd party development team
4. Supporting the clients understanding of Automation and helping shape future phases of automation

The Emergence difference

Our unique combination of experience and expertise in programme management, client service and RPA means we were quickly able to:

- Assess the scope and adjust it according to what processes were high, mid and low impact, focussing resource on those with the highest value
- Build trust with the client and team to get sign-off on the revised scope
- Ensure the project was delivered to budget and timing expectations

Net zero unemployment impact:

Through automation and process improvement, we've accelerated this client on their digital transformation journey without displacing any FTE.

